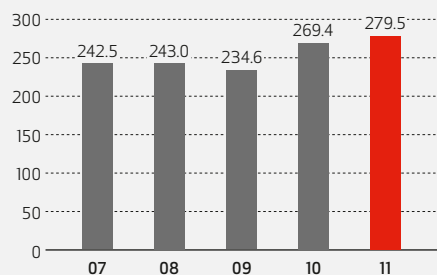


## KEY FINANCIAL FIGURES

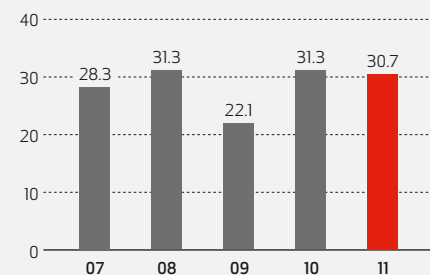
### SCOPE OF ACTIVITY AND PROFITABILITY

		2007	2008	2009	2010	2011
Net sales	EUR million	242.5	243.0	234.6	269.4	279.5
Operating profit before depreciation and impairments	EUR million	33.8	37.5	28.9	37.4	37.7
as a percentage of net sales	%	13.9	15.5	12.3	13.9	13.5
Operating profit	EUR million	28.3	31.3	22.1	31.3	30.7
as a percentage of net sales	%	11.7	12.9	9.4	11.6	11.0
Profit before taxes	EUR million	23.3	26.5	19.9	29.5	25.2
as a percentage of net sales	%	9.6	10.9	8.5	10.9	9.0
Net profit for the period	EUR million	17.5	19.2	14.3	20.7	17.2
as a percentage of net sales	%	7.2	7.9	6.1	7.7	6.2
Attributable to						
Equity holders of the Company	EUR million	17.3	17.7	12.1	18.0	14.0
Non-controlling interest	EUR million	0.3	1.6	2.2	2.8	3.2
Capital expenditure	EUR million	9.3	13.7	7.6	12.7	10.0
as a percentage of net sales	%	3.8	5.6	3.2	4.7	3.6
Research and development expenses	EUR million	1.6	1.8	2.0	2.1	2.1
as a percentage of net sales	%	0.7	0.7	0.9	0.8	0.7
Net interest-bearing debt at the end of the period	EUR million	80.2	89.5	79.4	92.0	91.2
Capital employed at the end of the period	EUR million	177.1	193.2	191.1	221.3	227.0
Return on capital employed (ROCE)	%	15.9	16.9	11.5	15.2	13.7
Return on equity (ROE)	%	19.7	19.2	13.3	17.2	13.0
Equity-to-assets ratio at the end of the period	%	38.2	38.0	42.8	42.6	43.2
Debt-to-equity ratio (gearing) at the end of the period	%	82.8	86.4	71.1	71.2	67.2
Average personnel for the period	Persons	4 577	4 143	2 259	2 317	2 208
Personnel at the end of the period	Persons	4 356	3 197	2 271	2 313	1 921

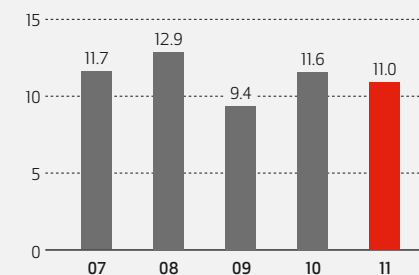
Net sales, EUR million



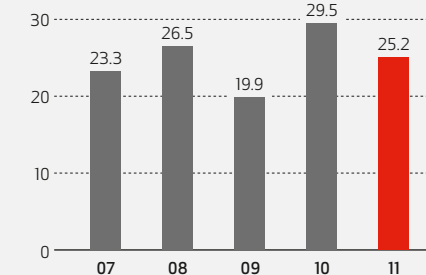
Operating profit, EUR million



Operating profit margin, %



Profit before taxes, EUR million



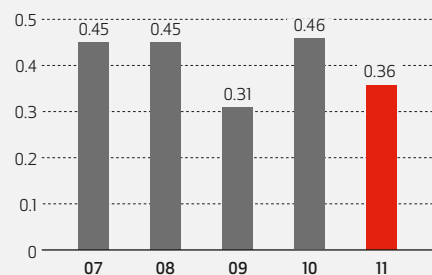
		2007	2008	2009	2010	2011
<b>Share related key figures <sup>1)</sup></b>						
Earnings per share	EUR	0.45	0.45	0.31	0.46	0.36
Fully diluted earnings per share	EUR	0.45	0.45	0.31	0.46	0.36
Equity per share	EUR	2.43	2.59	2.75	3.13	3.30
Dividend per share <sup>2)</sup>	EUR	0.18	0.19	0.19	0.23	0.23
Dividend/earnings ratio <sup>2)</sup>	%	40.2	42.2	61.3	49.9	63.7
Effective dividend yield <sup>2)</sup>	%	3.24	5.46	3.82	3.35	4.07
Price/earnings ratio		12.5	7.8	16.1	14.9	15.7
Share price at the end of the period	EUR	5.55	3.48	4.97	6.86	5.65
Lowest share price	EUR	5.40	2.95	3.50	4.80	4.86
Highest share price	EUR	6.27	5.65	5.16	6.86	7.38
Average share price	EUR	5.82	4.21	4.46	5.75	6.23
Number of shares traded	Shares	8 684 433	4 144 626	3 138 597	4 051 489	6 479 735
Number of shares traded of average number of shares	%	22.51	10.52	8.01	10.38	16.65
Share capital	EUR million	3.6	3.6	3.6	3.6	3.6
Dividend for the period <sup>2)</sup>	EUR million	6.9	7.5	7.4	9.0	9.0
Year end market capitalization <sup>3)</sup>	EUR million	219.3	136.6	194.5	267.0	219.9
Number of shares at the end of the period excluding own shares <sup>3)</sup>	1000 shares	39 468	39 256	39 128	38 928	38 916
Weighted average number of shares <sup>3)</sup>	1000 shares	38 781	39 403	39 208	39 038	38 928
Fully diluted number of shares at the end of the period <sup>3)</sup>	1000 shares	39 468	39 256	39 128	38 928	38 916
Fully diluted weighted average number of shares <sup>3)</sup>	1000 shares	38 781	39 403	39 208	39 038	38 928

<sup>1)</sup> In 2007, new restricted shares (RAP1VN0107) granted their holders the same rights as the old shares (RAP1V), except that these new shares did not give right to dividend paid from financial year 2007 and there was a lock-up period of 12 months. The new class of shares was combined to the old class of shares on October 24, 2008 when the difference regarding the right to dividend between the classes ended. For more details on RAP1VN0107 shares and its effect on share related key figures of 2007, see Annual Report 2007.

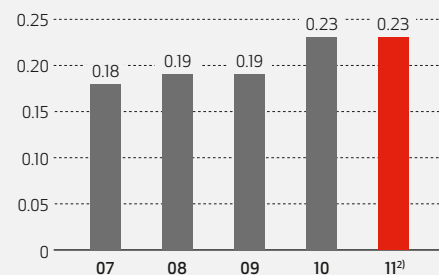
<sup>2)</sup> Year 2011 board proposal.

<sup>3)</sup> Excluding own shares.

**Earnings per share, EUR**

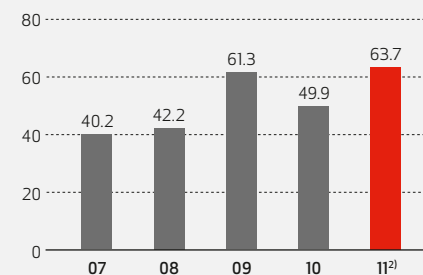


**Dividend per share, EUR**



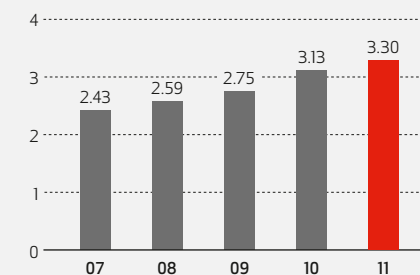
<sup>2)</sup> Board proposal

**Dividend/earnings ratio, %**



<sup>2)</sup> Board proposal

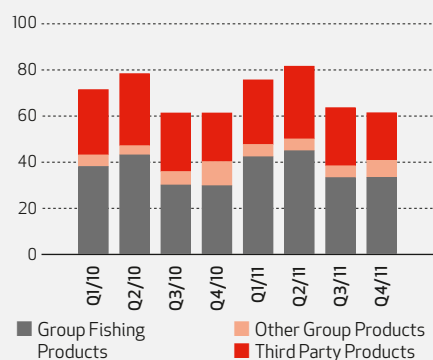
**Equity per share, EUR**



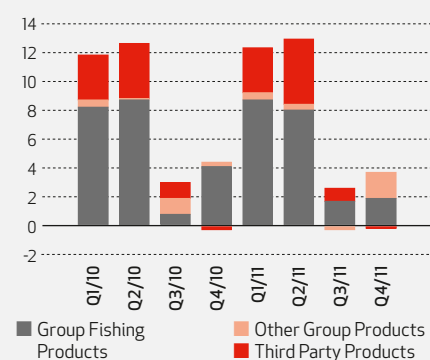
KEY FIGURES BY QUARTER

		Q1/10	Q2/10	Q3/10	Q4/10	Q1/11	Q2/11	Q3/11	Q4/11
<b>Net sales by operating segment</b>									
Group Fishing Products	EUR million	37.7	42.7	29.7	29.4	41.9	44.5	32.9	33.0
Other Group Products	EUR million	5.0	4.0	5.8	10.4	5.3	5.1	5.1	7.3
Third Party Products	EUR million	28.2	31.1	25.3	21.0	27.9	31.4	25.1	20.6
Intra-segment sales	EUR million	-0.2	-0.2	-0.2	-0.3	-0.3	-0.2	-0.1	-0.2
Total net sales	EUR million	70.8	77.6	60.6	60.4	74.7	80.9	63.0	60.8
<b>Operating profit by operating segment</b>									
Group Fishing Products	EUR million	8.1	8.6	0.7	4.0	8.6	7.9	1.6	1.8
Other Group Products	EUR million	0.5	0.1	1.1	0.3	0.5	0.4	-0.2	1.8
Third Party Products	EUR million	3.1	3.8	1.1	-0.2	3.1	4.5	0.9	-0.1
Total Group operating profit	EUR million	11.7	12.5	2.9	4.2	12.1	12.8	2.3	3.5
as a percentage of net sales	%	16.5	16.1	4.8	6.9	16.2	15.8	3.6	5.8
Profit before taxes	EUR million	12.1	12.1	1.7	3.5	11.1	11.3	0.3	2.5
as a percentage of net sales	%	17.1	15.6	2.8	5.8	14.8	14.0	0.5	4.2
Net profit for the period	EUR million	9.1	8.4	1.4	1.8	7.9	8.0	0.2	1.1
as a percentage of net sales	%	12.9	10.8	2.4	3.0	10.6	9.9	0.3	1.8
Attributable to									
Equity holders of the Company	EUR million	8.6	7.2	0.5	1.7	7.0	6.6	-0.5	0.9
Non-controlling interest	EUR million	0.6	1.1	0.9	0.1	0.9	1.4	0.7	0.2

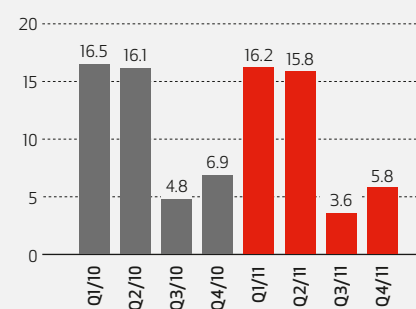
Net sales, EUR million



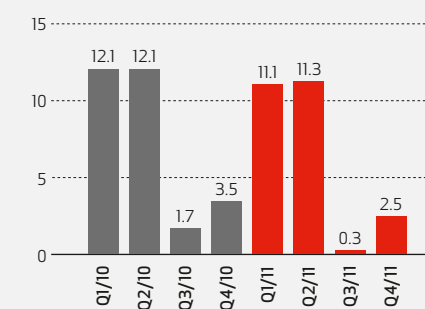
Operating profit, EUR million



Operating profit, %



Profit before taxes, EUR million



		Q1/10	Q2/10	Q3/10	Q4/10	Q1/11	Q2/11	Q3/11	Q4/11
<b>Assets by operating segment</b>									
Group Fishing Products	EUR million	182.4	186.0	185.3	190.5	200.0	192.4	190.3	195.5
Other Group Products	EUR million	11.1	10.5	10.2	12.7	13.5	16.5	17.8	12.2
Third Party Products	EUR million	78.4	75.6	69.3	71.1	85.2	77.4	67.1	68.8
Intra-segment	EUR million	-0.1		-0.1		-0.1			0.0
Non-interest bearing assets total	EUR million	271.9	272.1	264.7	274.3	298.6	286.3	275.2	276.5
<b>Liabilities by operating segment</b>									
Group Fishing Products	EUR million	32.1	35.4	35.9	35.1	35.6	36.2	33.4	32.5
Other Group Products	EUR million	2.2	2.3	2.4	2.9	3.2	4.2	4.2	2.5
Third Party Products	EUR million	16.7	14.8	13.8	15.1	19.1	13.3	13.0	14.5
Intra-segment	EUR million	-0.1		-0.1		-0.1			
Non-interest bearing liabilities total	EUR million	50.9	52.6	52.0	53.1	57.8	53.6	50.7	49.5
Capital expenditure	EUR million	1.8	1.5	7.7	1.7	1.8	1.7	3.8	2.7
Net interest-bearing debt at the end of the period	EUR million	96.6	90.4	87.9	92.0	106.7	103.4	93.9	91.2
Capital employed at the end of the period	EUR million	221.0	219.6	212.8	221.3	240.8	232.7	224.5	227.0
Return on capital employed (ROCE)	%	22.6	24.4	5.7	8.1	21.0	22.6	4.1	6.3
Return on equity (ROE)	%	31.0	27.8	4.8	5.9	24.1	24.8	0.7	3.2
Equity-to-assets ratio at the end of the period	%	41.7	41.3	41.9	42.6	41.2	40.4	42.2	43.2
Debt-to-equity ratio (gearing) at the end of the period	%	77.7	70.0	70.4	71.2	79.5	79.9	71.8	67.2
Average personnel for the period	Persons	2 178	2 214	2 308	2 341	2 257	2 304	2 271	2 223
Personnel at the end of the period	Persons	2 275	2 285	2 322	2 313	2 248	2 251	2 101	1 921

Quarterly key figures are not audited.

## DEFINITION OF KEY FIGURES

Operating profit before depreciation and impairments (EBITDA)	=	Operating profit + depreciation and impairments	Dividend/earnings ratio, %	=	$\frac{\text{Dividend for the period} \times 100}{\text{Net profit for the period attributable to the equity holders of the Company}}$
Net interest-bearing debt	=	Total interest-bearing liabilities - total interest-bearing assets	Equity per share, EUR	=	$\frac{\text{Equity attributable to equity holders of the Company}}{\text{Adjusted number of shares at the end of the period}}$
Capital employed	=	Total equity + net interest-bearing liabilities			
Working capital	=	Inventories + total non-interest-bearing assets - total non-interest-bearing liabilities	Effective dividend yield, %	=	$\frac{\text{Dividend per share} \times 100}{\text{Adjusted share price at the end of the period}}$
Total non-interest-bearing assets	=	Total assets - interest-bearing assets - intangible and tangible assets - assets classified as held-for-sale	Price/earnings ratio	=	$\frac{\text{Adjusted share price at the end of the period}}{\text{Earnings per share}}$
Total non-interest-bearing liabilities	=	Total liabilities - interest-bearing liabilities	Average share price, EUR	=	$\frac{\text{EUR amount traded during the period}}{\text{Adjusted number of shares traded during the period}}$
Average interest rate on net interest-bearing debt, %	=	$\frac{(\text{Interest paid} - \text{interest received}) \times 100}{\text{Net interest-bearing debt}}$			
Net interest-bearing debt to EBITDA	=	$\frac{\text{Net interest-bearing debt}}{\text{Operating profit before depreciation and impairments}}$	Year-end market capitalization, EUR	=	Number of shares at the end of the period x share price at the end of the period
Return on capital employed (ROCE), %		$\frac{\text{Operating profit} \times 100}{\text{Capital employed (average for the period)}}$	Average number of personnel	=	Calculated as average of monthly averages
Return on equity (ROE), %	=	$\frac{\text{Net profit for the period} \times 100}{\text{Total equity (average for the period)}}$			
Debt-to-equity ratio (Gearing), %	=	$\frac{\text{Net interest-bearing liabilities} \times 100}{\text{Total equity}}$			
Equity-to-assets ratio, %	=	$\frac{\text{Total equity} \times 100}{\text{Total shareholders' equity and liabilities} - \text{advances received}}$			
Earnings per share, EUR	=	$\frac{\text{Net profit for the period attributable to the equity holders of the Company}}{\text{Adjusted weighted average number of shares}}$			
Dividend per share, EUR	=	$\frac{\text{Dividend for the period}}{\text{Adjusted number of shares at the end of the period}}$			